

# COMMODITY TRADING, OPPORTUNITIES IN MONGOLIA'S CAPITAL MARKET



# WHO WE ARE & WHAT WE DO

**“Golomt Capital was established in 2011, with a 100% investment from Golomt Bank\*. Our team of experts delivers investment and advisory services across domestic and foreign markets for top conglomerates, corporations and 70,000 retail investors in Mongolia.”**

## INVESTMENT BANKING

- ❖ Equity: IPO & FPOs
- ❖ Debt: Bonds & ABSs
- ❖ Corporate M&A
- ❖ Advisory service



## BROKERAGE & TRADING

- ❖ Domestic trading
- ❖ Global trading
- ❖ Commodity exchange



## RESEARCH & WEALTH MANAGEMENT

- ❖ Equity research
- ❖ Market research
- ❖ Wealth management



# OPPORTUNITIES IN CAPITAL MARKET

## LEADING POSITIONS IN THE INDUSTRY

(Million USD)



## COMPLETED DEALS OVER THE YEARS

(Million USD)



**“We strategically partnering with Mongolia’s TOP 17 conglomerates across TOP 24 conglomerates.”**

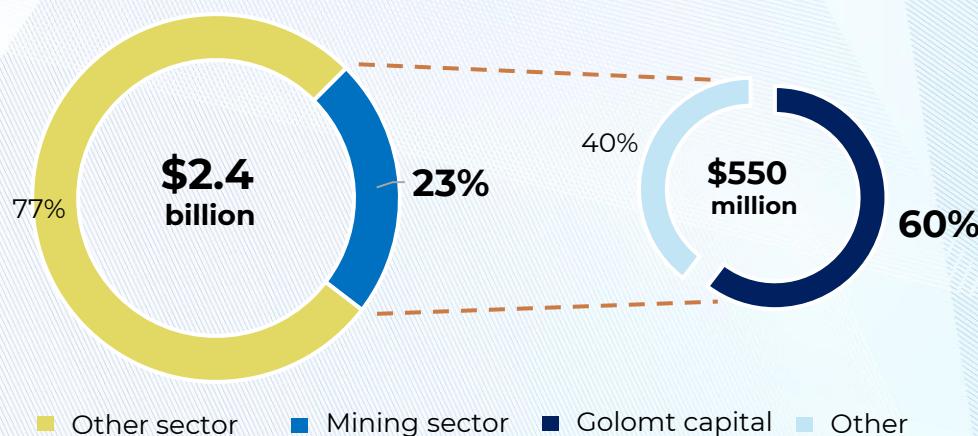
# OPEN MINING SECTOR OPPORTUNITIES VIA CAPITAL MARKETS



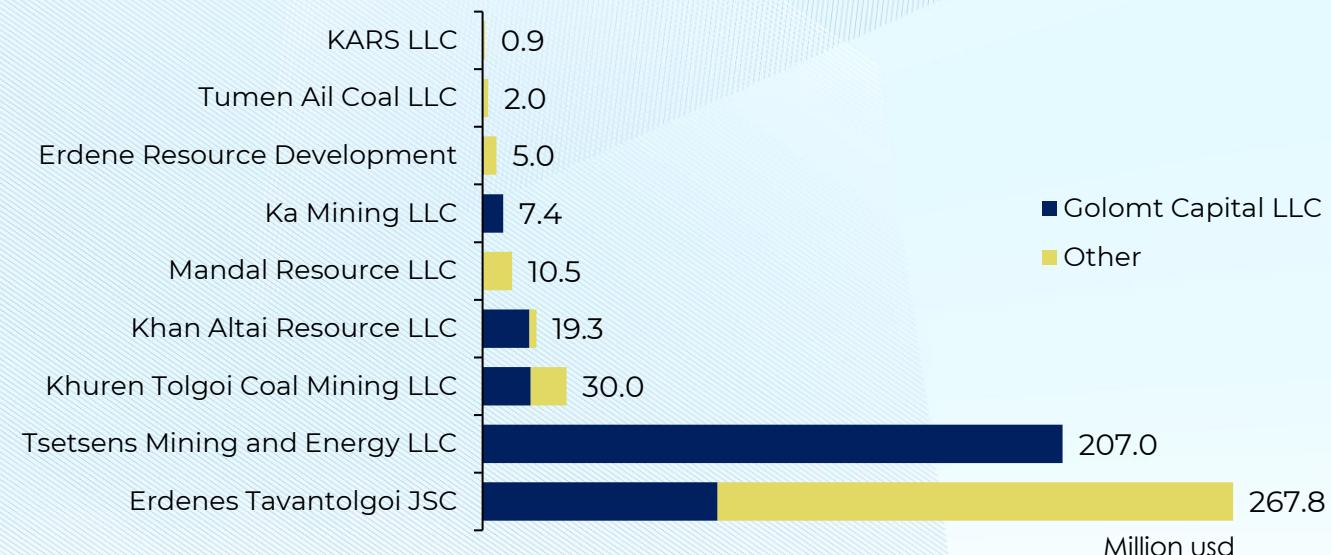
## \$550 Million

Golomt Capital participated \$332 million project, representing 60% of the total fundraising in the mining industry

Capital Market Allocation by Sector



Fund Raising Through Capital Market



Source: Mongolian Stock Exchange, Mongolian Association of Securities Dealers

# PROJECTS IMPLEMENTED IN THE MINING INDUSTRY

OVER THE PAST FIVE YEARS, OUR COMPANY ALONE HAS FINANCED 60 PERCENT OF THE MINING SECTOR'S FUNDING RAISED IN THE CAPITAL MARKET



## Fund raising-₹253 billion

- The largest coal mine in Mongolia



## Fund raising-\$250 million

- The Largest lignite mine in Mongolia as well the largest energy project



*For a better Mongolia*



## Fund raising-₹230 billion

- The largest gold project in Mongolia



## Fund raising-\$30 million

- Largest private coal mining company bond



## Follow-on public offering

- Dual Listed in Mongolian Stock exchange and Toronto stock exchange



## Fund raising-₹25 billion

- Co-operation with ETT, TT, BTEG

# Golomt Capital LLC COMMODITY TRADING



# COMMODITY TRADING IN MONGOLIA

ON DECEMBER 13, 2022, THE LAW ON MINING PRODUCTS EXCHANGE WAS ADOPTED, LAYING THE LEGAL FOUNDATION FOR MINING PRODUCT TRADING

## Regulatory Environment for Mining Products Exchange Trading



2022.12.23

The "Law on Mining Products Exchange" was adopted.

### LAW OF MONGOLIA

December 23, 2022

Ulaanbaatar city

### ON MINING PRODUCTS EXCHANGE

#### CHAPTER ONE

#### GENERAL PROVISIONS

##### Article 1. Purpose of the Law

1.1. The purpose of this Law is to establish the legal basis for the management and organization of the mining products exchange, and to regulate relations in connection with organizing and supervising exchange trading, determining the rights and obligations of participants in exchange trading, and protecting their interests.



2023.02.09

Coal trading officially commenced.



"ERDENES TAVANTOLGOI" JSC'S FIRST COAL TRADE ORGANIZED SUCCESSFULLY

2023-02-09 15:20:58

During an e-auction the price increased by 0.28 percent.

## Mining Products Trading

### Executed trades

**1175** times

### Products

**53.6** mln tn

### Total Amount

**5.7** bln usd



**Coal**



**Iron**



**Fluoride**



**Copper**

**658** trades

**46.3** mln tonnes

**5.2** bln usd

**491** trades

**7.1** mln tonnes

**472** mln usd

**18** trades

**52.5** k tonnes

**12.9** mln usd

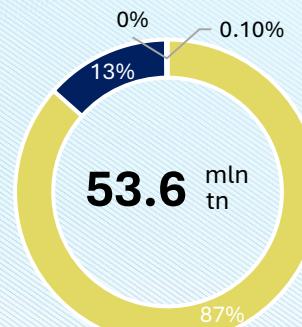
**8** trades

**33** k tonnes

**72.1** mln usd

Note: as of 1 sep 2025

## Mining Products Trading by Product

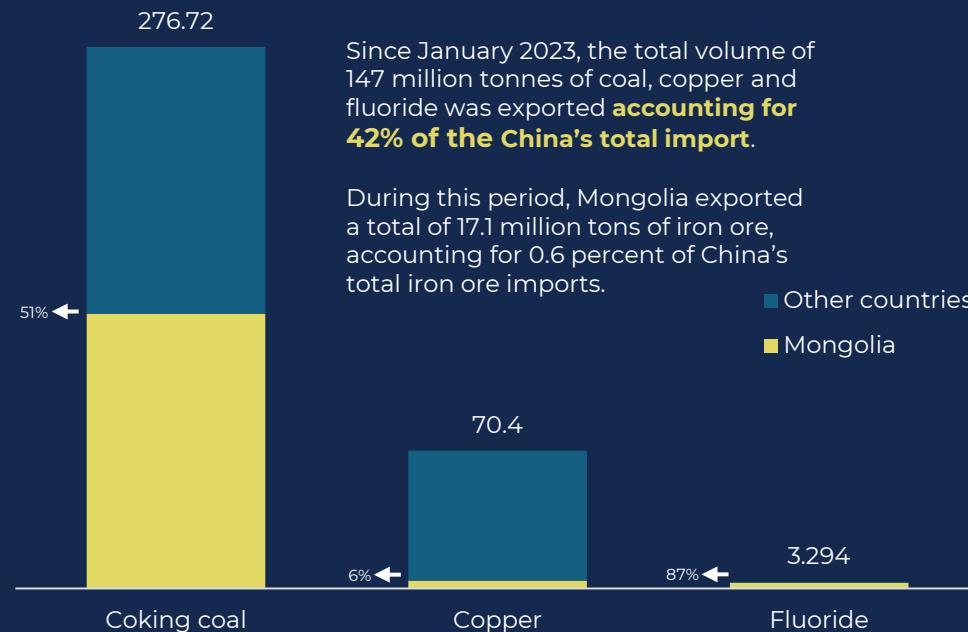


- Coal
- Iron
- Fluoride
- Copper

Source: Mongolian Stock Exchange

# MINING PRODUCTS EXCHANGE TRADING

Mongolia total export to China compared to other countries /2023-2025H1/

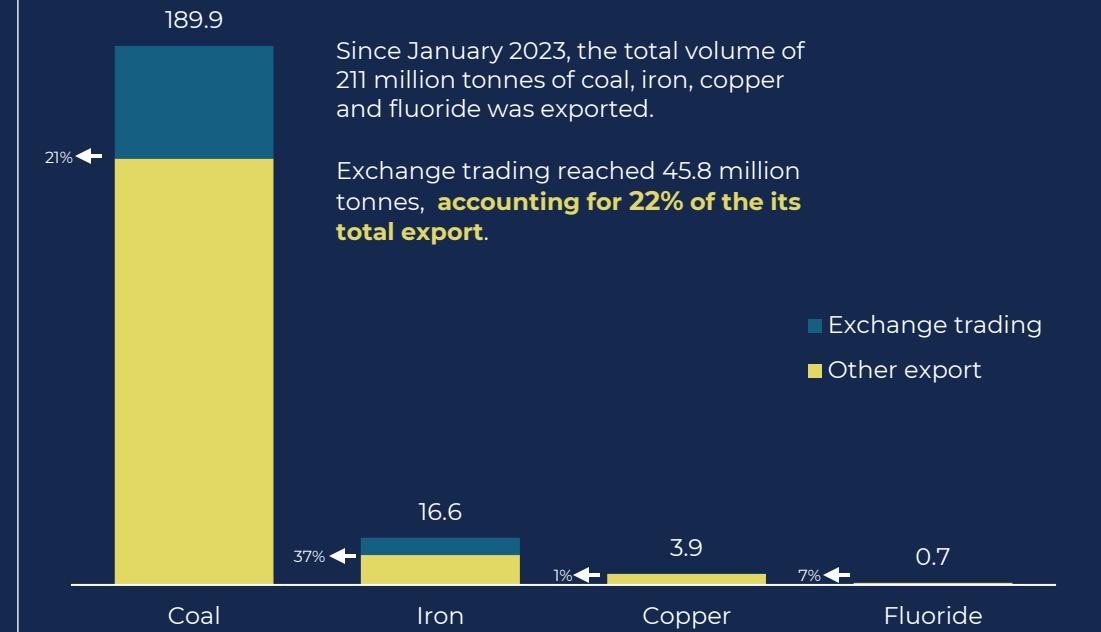


Since January 2023, the total volume of 147 million tonnes of coal, copper and fluoride was exported **accounting for 42% of the China's total import**.

During this period, Mongolia exported a total of 17.1 million tons of iron ore, accounting for 0.6 percent of China's total iron ore imports.

■ Other countries  
■ Mongolia

Exchange trading compared to total exports /2023-2025H1/



Since January 2023, the total volume of 211 million tonnes of coal, iron, copper and fluoride was exported.

Exchange trading reached 45.8 million tonnes, **accounting for 22% of the its total export**.

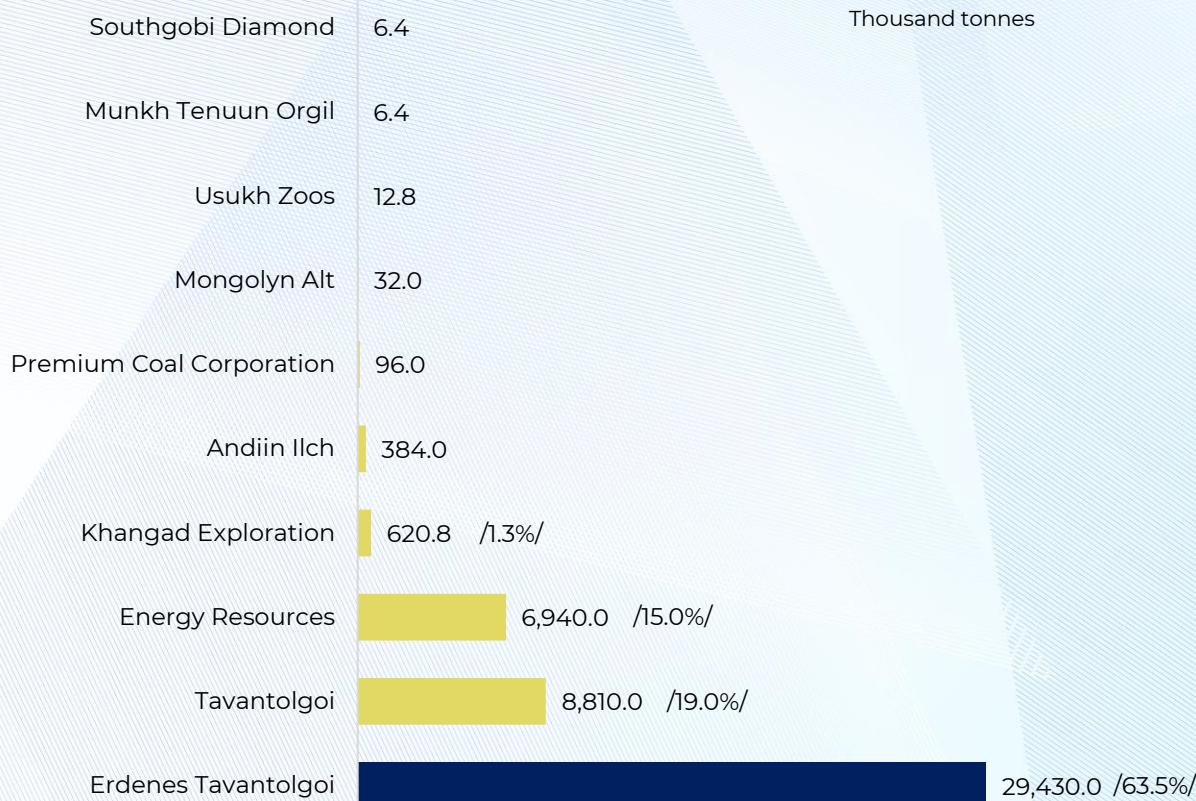
■ Exchange trading  
■ Other export

**“Mongolia is a key supplier of raw materials to China, with exchange trading covering 20–40% of major exports..”**

# MINING PRODUCT SUPPLIERS

AS OF SEPTEMBER 1, 2025, A TOTAL OF 15 COMPANIES HAVE SOLD MINING PRODUCTS THROUGH THE EXCHANGE.

## Coal



## Iron



## Fluoride



Source: Mongolia Stock Exchange

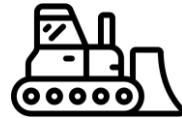


# MINING PRODUCT TRADING PROCESS

## Financial Regulatory Commission



# SERVICES UNDER OFFER



## COMMODITY TRADING

Golomt Capital LLC was among the first to acquire the "Mining products broker" license having trained its human resources and established the internal infrastructure for mining products exchange.



## FUND RAISING

We are ready to provide professional advisory services to help you raise the financing you need from the capital market to grow your business



## INVESTMENT

Golomt Capital offers comprehensive research and advisory services tailored to your need to support your in your business and investment journey in Mongolia



## EXPORT LETTER OF CREDIT

The facilities of Export Letter of Credit are available to mitigate the credit risks

**Mining Products Trading Platform**  
[comex.golomtcapital.com](http://comex.golomtcapital.com)

**Contact information:**  
Golomt Capital LLC  
Phone: +976 7012-1530  
E-mail: [info@golomtcapital.com](mailto:info@golomtcapital.com)

Suite 403, Park Place Office,  
Chinggis Avenue-24,  
Sukhbaatar District, 1st Khoroo,  
Ulaanbaatar 14241, Mongolia

**Head of Mining Broker:**  
Phone: +976 8610-5050  
E-mail: [danzandagva@golomtcapital.com](mailto:danzandagva@golomtcapital.com)

**Senior Mining Broker:**  
Phone: +976 8604-2772  
E-mail: [aztushig@golomtcapital.com](mailto:aztushig@golomtcapital.com)

