



GOLOMT CAPITAL LLC MONGOLIAN LEADING BROKERAGE FIRM



№1 AT SECURING FINANCING IN THE MINING INDUSTRY

The Best Securities Company of 2018-2023 /[Global Banking & Financial Review](#) & [MASD](#)/



Gold



Coal



Copper

₮800 billion

№1 AT SECURING FINANCING IN THE MINING INDUSTRY



FOREIGN SECURITIES TRADING | 94%

In 2019 "Interactive Brokers" trading platform was introduced for the first time in Mongolia



IPO UNDERWRITING | 31%

IPO & FPO underwriting services since 2018



GLOBAL BANKING &
Finance
review

*Best Securities Brokerage
in Mongolia 2022*



OTC MARKETS | 49%

The first securities company to issue an OTC product



MINING PRODUCTS BROKERAGE | №1

The first among the dealer-brokers to acquire "Mining products broker" license

COALITION OF THE LEADING COMPANIES

ENTOURAGE OF THE LEADING COMPANIES IN BANKING, CONSTRUCTION, INFRASTRUCTURE, INSURANCE AND MEDIA INDUSTRIES



LEADING FINANCIAL GROUP

Leading sectors including Finance, Insurance, Investment, Brokerage, Dealer



BODI GROUP

LEADING PROJECTS DEVELOPER IN MINING INDUSTRY

Tavantolgoi – Gashuunsukhait railway project, largest lignite mine and energy project



GOLOMT BANK
Investing for a brighter future

ONE OF FIVE SYSTEMICAL IMPORTANT BANK

91 of top 100 entities in Mongolia are our clients.



中国工商银行

INDUSTRIAL AND COMMERCIAL BANK OF CHINA



中国农业银行

AGRICULTURAL BANK OF CHINA



中国建设银行

China Construction Bank

CORRESPONDENT BANKS

Outgoing payments - 47%
Trade guarantee and Letter of Credit – 68.5%

MARKET SHARE

LEADER IN THE INDUSTRY

Key Statistics

Amount Raised:
₮2.2 trillion

Active Trade Amount*:
\$877 million

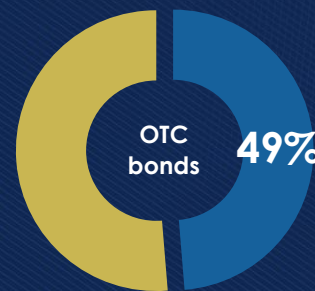
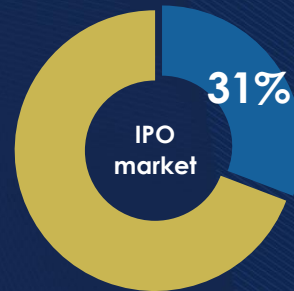
Active Corporate Investors
500+

MARKET SHARE:



There are **51 Securities** companies in the domestic market.

— Golomt Capital
— Other



Source: Mongolian Stock Exchange

OUR ADVANTAGES

ENTOURAGE SUFFICIENT RESOURCES TO EXPAND INTO GLOBAL MARKETS

Investment Banking Expertise	30+ years of experience	The Largest Investment Bank in Mongolia	High Ethics Standards 30% of the staff passed at least CMT 1 and CFA 1
Product Diversification	Foreign Securities Trading (The First in Mongolia)	Mining Products Brokerage (The First to acquire the "Mining Products Broker" license)	Underwriting (Bonds, OTC 49%, IPO 31%)
Domestic and International Cooperation	TOP 91 (91 of TOP 100 entities in Mongolia are our clients)	International Partner Organization 30+ Banking, consulting, custodian, broker-dealer	Established Client Base Global and Domestic qualified investors
Information Security	Double Supervision Quarterly audit to insure data protection	ISO27001 In co-operation with a system developer who operates in accordance with ISO 27001	Network Protection Company-wide Firewall

LARGEST PROJECTS

RAISED CAPITAL FOR 6+ INDUSTRIES

 Mazaalai Bond \$500 billion	 ГОЛОМТ БАНК Сайн сайхны санхүүжилэл IPO ₮118 billion	 TSETSENS MINING AND ENERGY Bond \$50 million ₮350 billion	 ШУНХЛАЙ Bond ₮70 billion	 simple Bond ₮55 billion	 InvesCore Bond ₮50 billion	 KHAN АЛТАЙ RESOURCE Bond ₮45 billion	 БЭРС ФИНАНС БАНК БУС САНХҮҮГИЙН БАНГУУЛАГА Bond ₮35 billion	 numur Bond ₮33 billion	 Master Bond ₮29 billion	 GEM INTERNATIONAL Bond ₮28.7 billion
 SONO ЗОРСООХУЙ Bond ₮25 billion	 CU IPO ₮24.9 billion	 MONCON CONSORTIUM Bond ₮20 billion	 BODI INTERNATIONAL Bond ₮20 billion	 moneybox Bond ₮10 billion	 GREEN GROUP The National Brand Developer Bond ₮10 billion	 next Bond ₮10 billion	 PREMIUM Concrete Bond ₮10 billion	 МОНГОЛ TV Bond ₮10 billion	 RIVER TOWN Bond ₮10 billion	MERU Bond ₮8 billion



BANKING



OIL



MINING



MEDIA



CONSTRUCTION



FOOD

COALITION OF THE LEADING COMPANIES

ENTOURAGE OF THE LEADING COMPANIES IN BANKING, CONSTRUCTION, INFRASTRUCTURE, INSURANCE AND MEDIA INDUSTRIES



Fund raising-₮253 billion

- The largest coal mine in Mongolia



Fund raising-₮470 billion

- The Largest lignite mine in Mongolia as well the largest energy project



For a better Mongolia

Fund raising-₮45 billion

- The largest gold project in Mongolia



Follow-on public offering

- Dual Listed in Mongolian Stock exchange and Toronto stock exchange



Fund raising-₮25 billion

- Co-operation with ETT, TT, BTEG



Foreign securities trading

- 30+ Mongolian mining companies listed in foreign securities exchanges





GOLOMT CAPITAL LLC MONGOLIAN LEADING BROKERAGE FIRM



RESOLUTIONS OF THE GOVERNMENT OF MONGOLIA

TRADES COMMENCED UPON THE ESTABLISHMENT OF THE MINING PRODUCTS EXCHANGE REGULATION

Law of Mongolia on Mining Products Exchange /2022-12-23, State Congress/



The foundation for mining products exchange trading

- Regulation on accounting of mining products trades and settlements
- Regulation on mining products exchange broker membership
/2023-06-30, Mongolian Stock Exchange/



Brokerage services became available through exchange platforms

Revised Regulation on accounting of mining products trades and settlements
/2024-03-31, Financial Regulatory Commission/

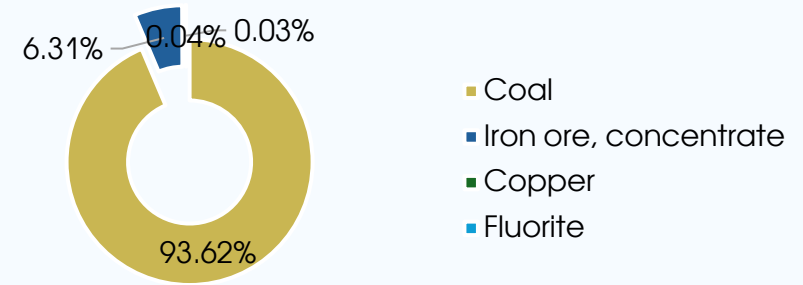
Mining product trading rights will be (100%) transferred to brokerage companies

MINING PRODUCTS EXCHANGE TRADING

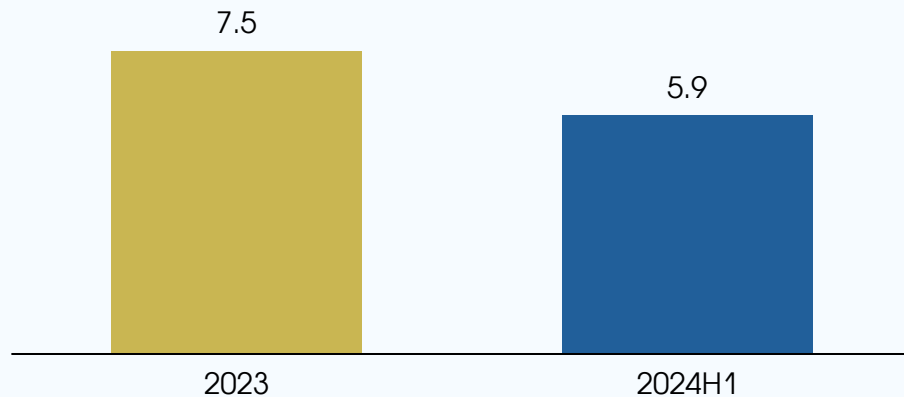
IN FIRST HALF OF 2024, 21% OF MONGOLIA'S EXPORT WAS CONDUCTED THROUGH EXCHANGE TRADING

TRADE	2024H1
Executed trade	339
Amount	15.5 million tons
Value	MNT 5.9 trillion
Product type	9 types

Mining products trading through MSE /2024H1/



Mining Products trading through MSE /by year billion MNT/



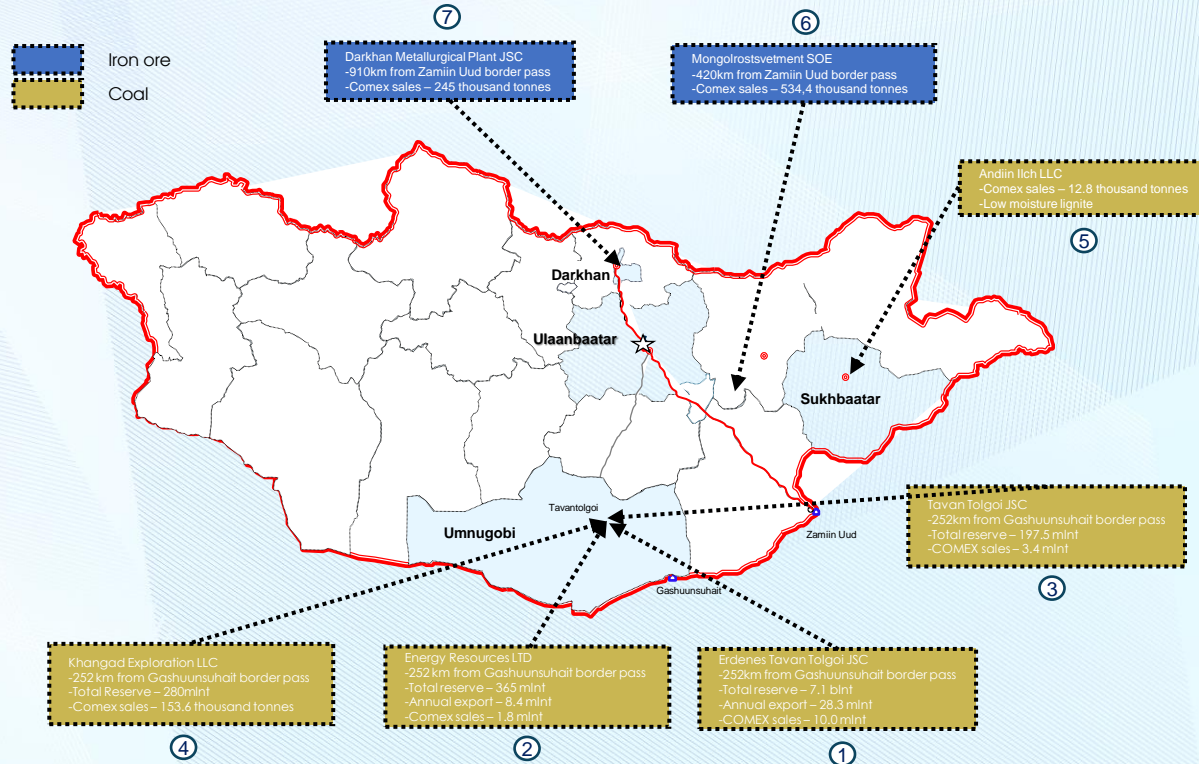
Exchange-traded products

1/3 coking coal	Coking coal	Gas Coal
Washed mid-ash semi-hard coking coal	Hard coking coal	Washed semi-soft coking coal
Washed hard coking coal	Lignite with low moisture content	Thermal coal
Fe-58% iron ore, concentrate	Fe-65% iron ore, concentrate	Fe-52% iron ore
CaF2-95% Fluorspar acid concentrate		

SELL-SIDE PARTIES IN EXCHANGE-TRADED PARTIES

AS OF MARCH 2024, THERE ARE 5 COAL EXPORTING COMPANIES AND 2 IRON ORE COMPANIES THAT TRADE THROUGH THE EXCHANGE

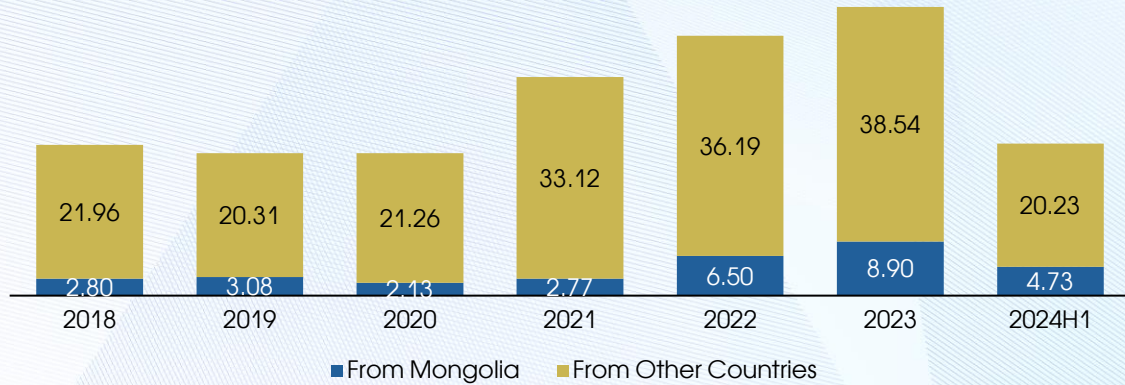
Erdenes Tavan Tolgoi JSC	1/3 coking coal, coking coal, hard coking coal, thermal coal, gas coal	①
Energy Resources LLC	Washed mid-ash semi-hard coking coal, washed hard coking coal	②
Tavan Tolgoi JSC	Coking coal	③
Khangad Exploration LLC	Washed semi-soft coking coal	④
Andiin Ilch LLC	Low moisture lignite	⑤
Mongolrostsvetmet SOE	FE-58%, 65% iron ore concentrate, FE-52%, 65% iron ore	⑥
Darkhan Metallurgical Plant JSC	FE-58%, 65% iron ore concentrate, FE-58% iron ore	⑦



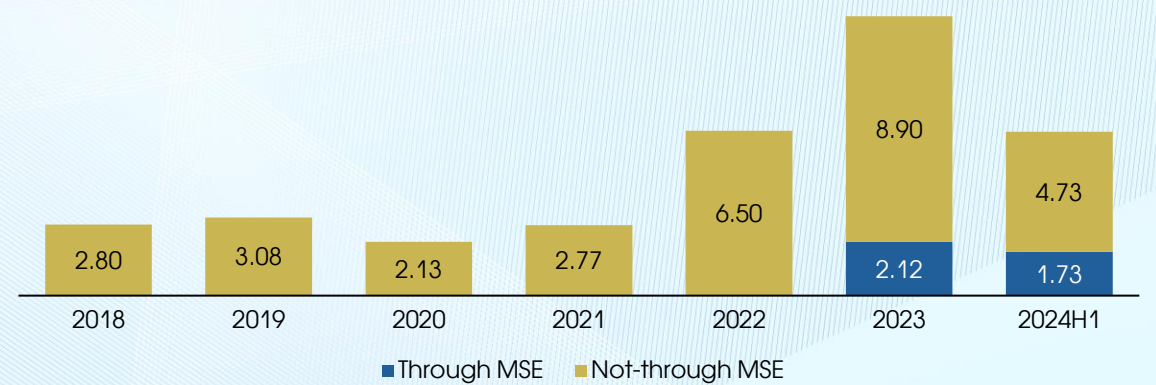
COAL TRADING

IN FIRST HALF OF 2024 MSE COAL TRADING ACCOUNTED FOR 36.7% OF MONGOLIA'S TOTAL COAL EXPORT

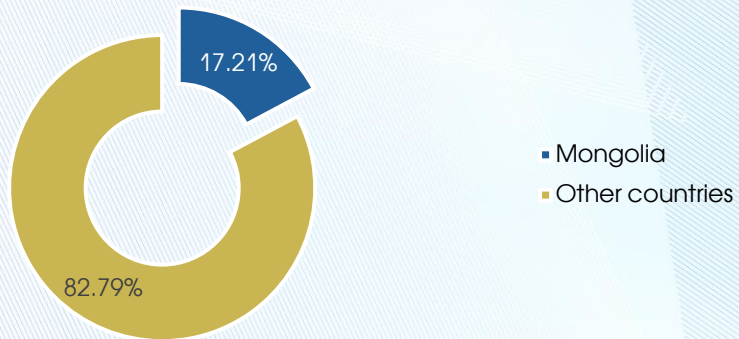
China's total coal import /billion USD/



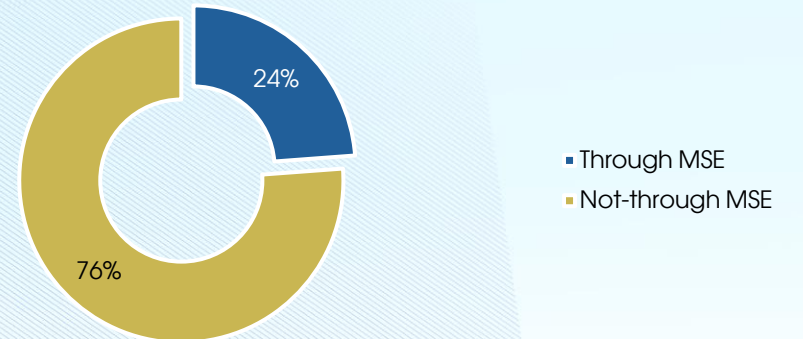
Mongolia's total export /billion USD/



China's total coal import /2024H1/

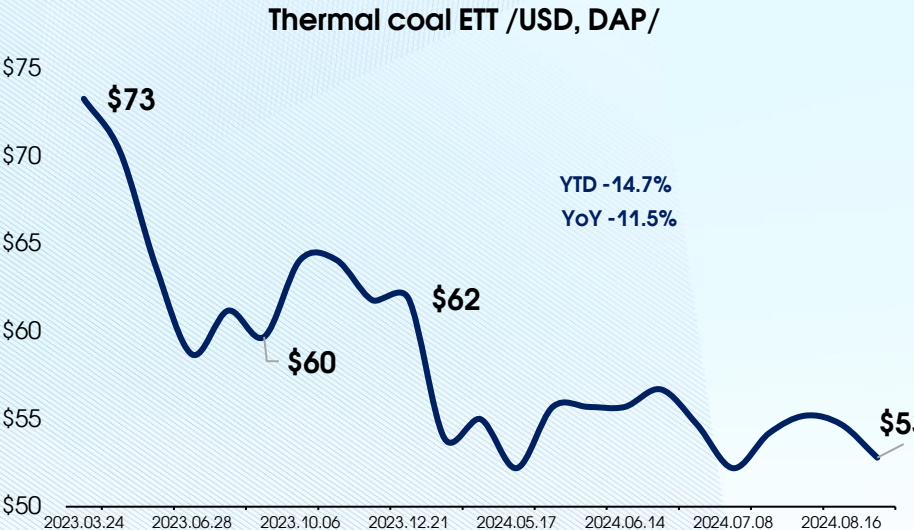
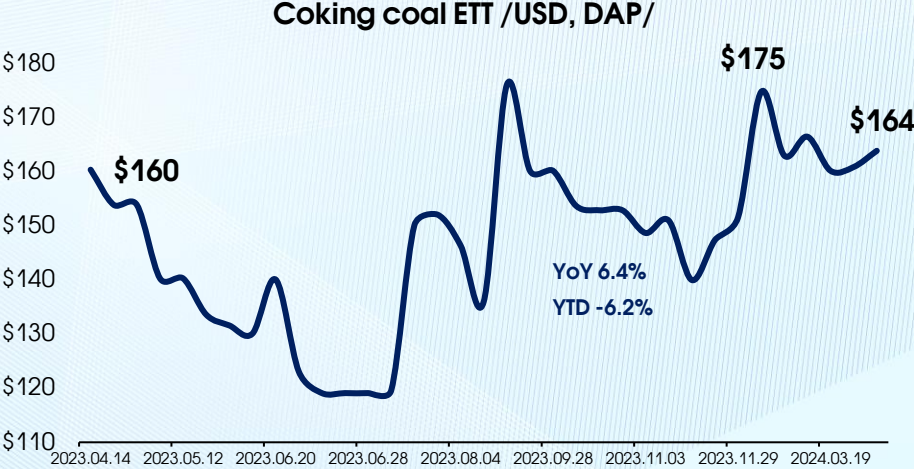
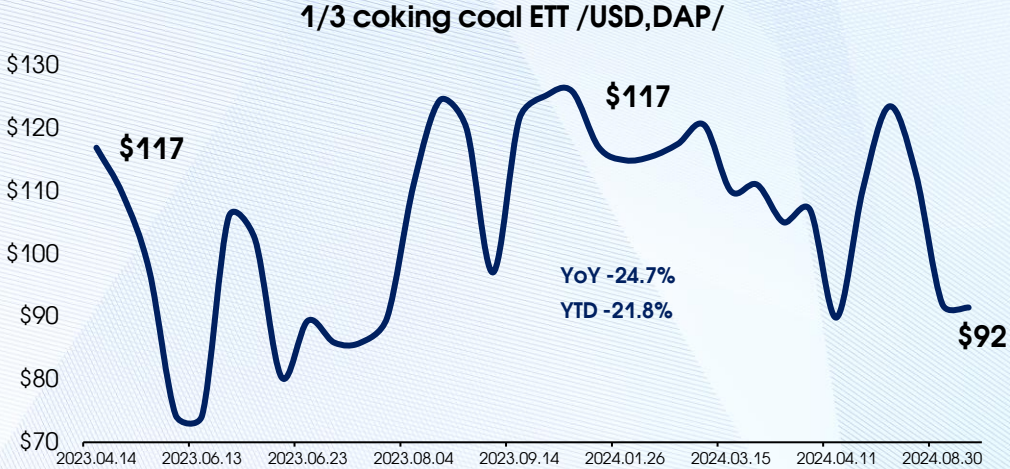


Coal trading /compared to export/



COAL TRADING PRICE DYNAMICS

AVERAGE PREMIUM OVER THE BEST BID PRICE DURING THE FIRST HALF OF 2024 WAS 10.42%

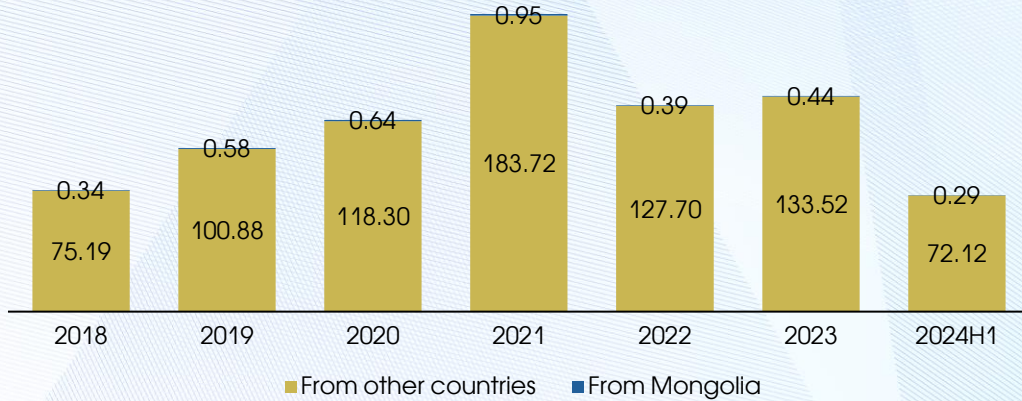


Source: Mongolia Stock Exchange

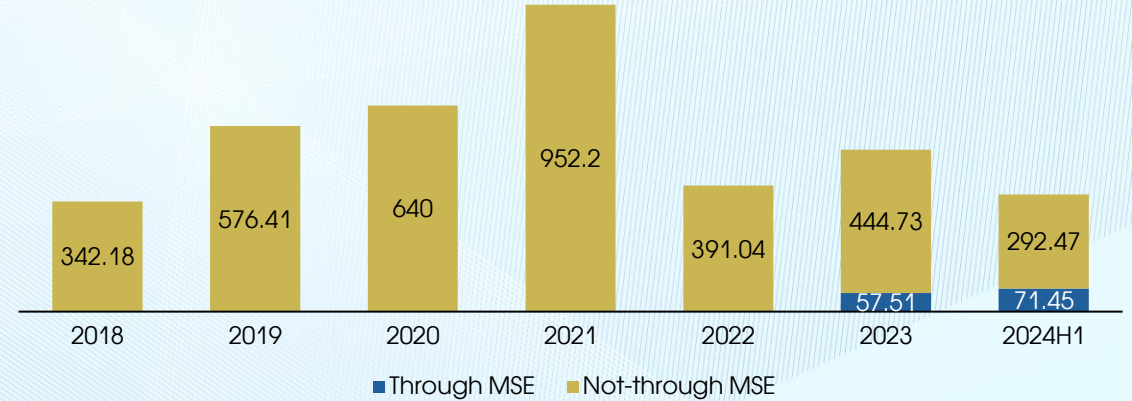
IRON ORE & CONCENTRATE TRADING

IN FIRST HALF OF 2024 MSE IRON ORE & CONCENTRATE TRADING ACCOUNTED FOR 24.4% OF MONGOLIA'S TOTAL IRON ORE & CONCENTRATE EXPORT

China's total iron ore & concentrate import /billion USD/



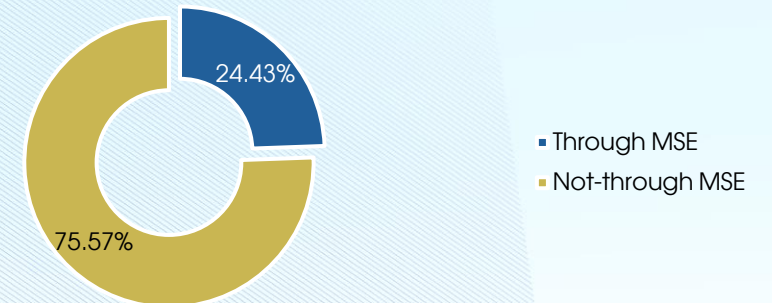
Mongolia's total iron ore & concentrate export /million USD/



China's total iron & concentrate import /2024H1/



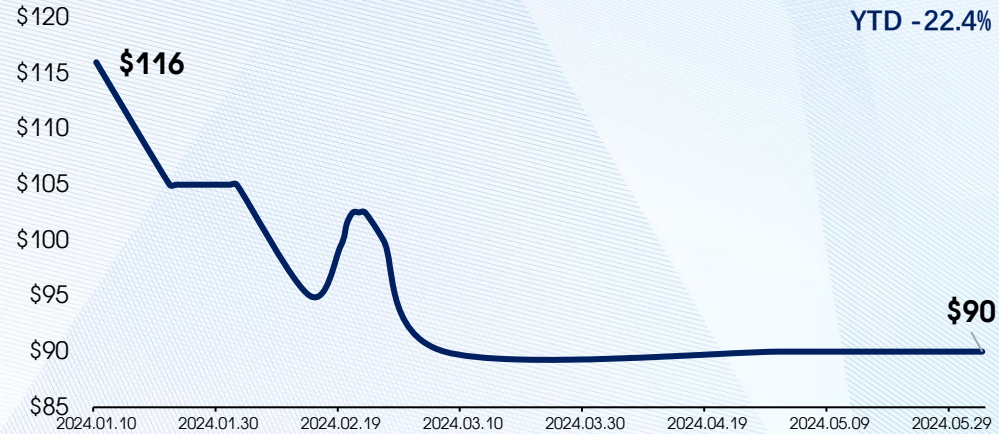
Iron ore & concentrate trading /compared to export/



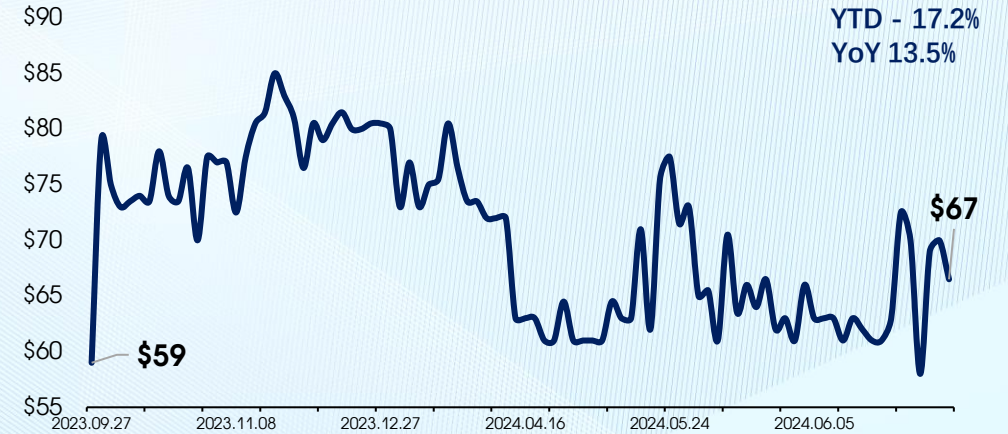
IRON ORE & CONCENTRATE TRADING PRICE DYNAMICS

AVERAGE PREMIUM OVER THE BEST BID PRICE DURING THE FIRST HALF OF 2024 WAS 4.63%

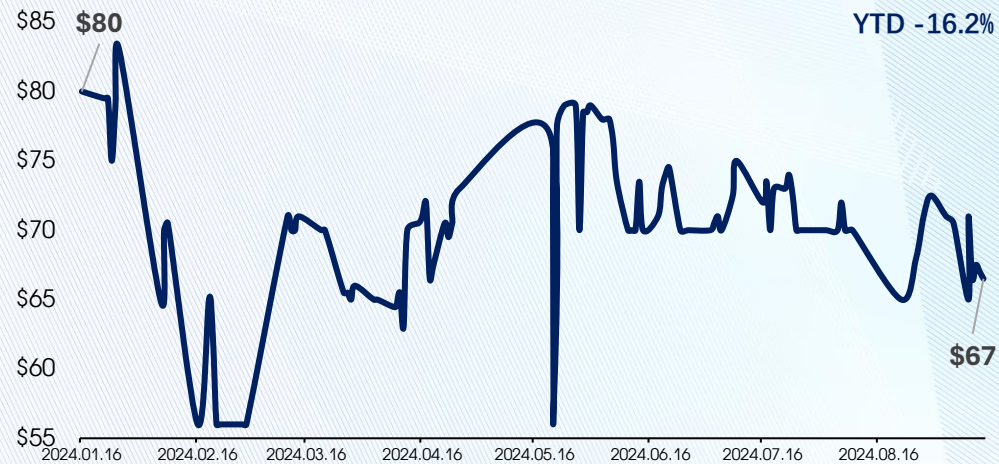
Iron ore concentrate FE-65% DMP, Monros /USD, DAP/



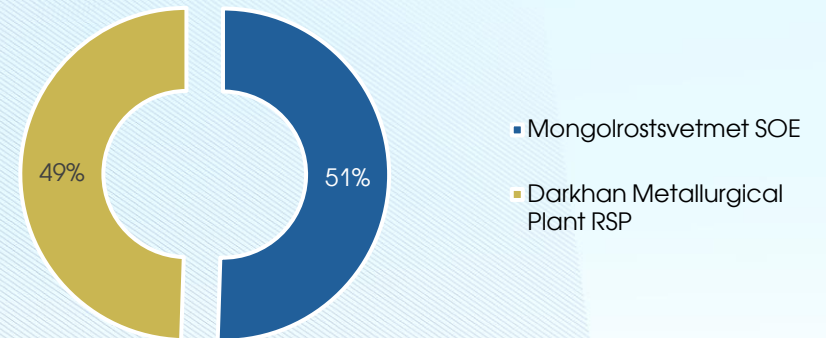
Iron ore concentrate FE-58% DMP, Monros /USD, DAP/



Iron ore FE-52% DMP, Monros /USD, DAP/



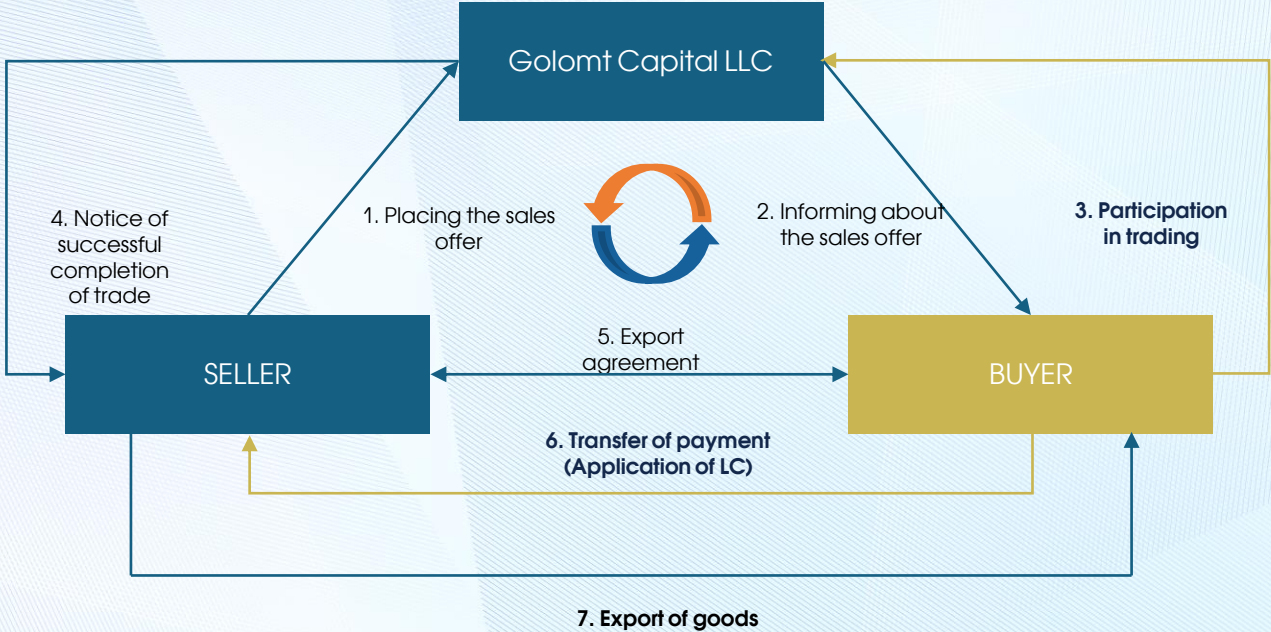
Iron ore & concentrate trading /by seller/



Source: Mongolia Stock Exchange

COAL TRADING PROCESS

IN 2024 EXCHANGE-TRADED COAL IS PROJECTED TO ACCOUNT FOR 50% OF THE TOTAL COAL TRADE



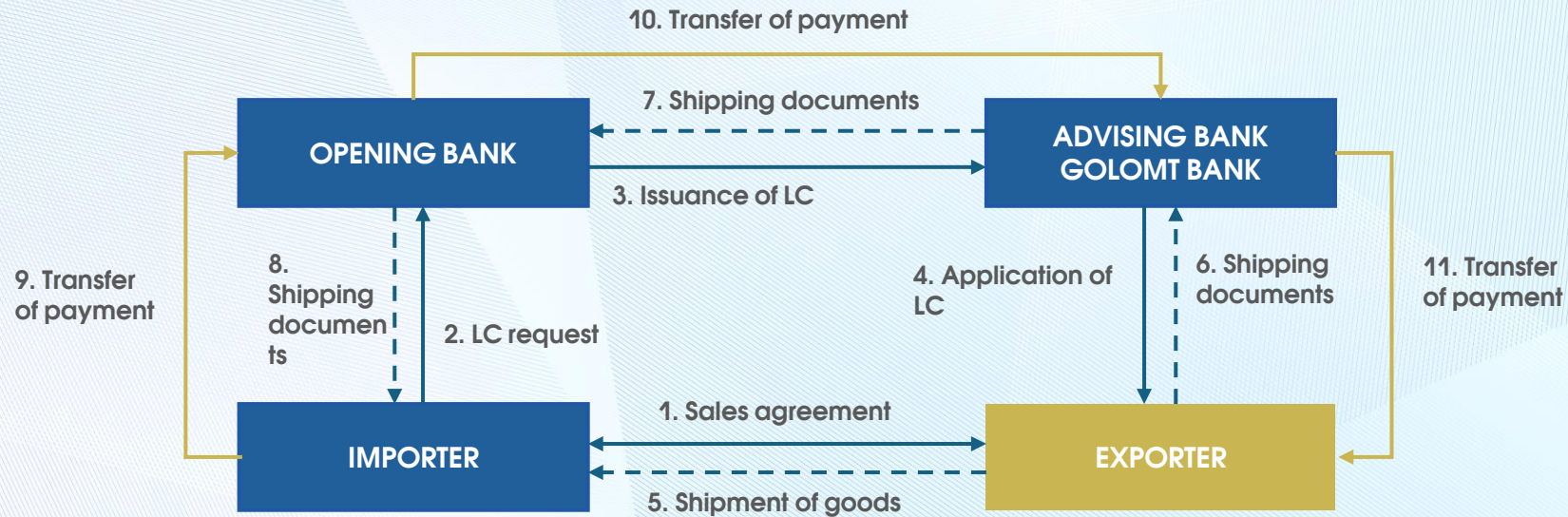
Participation in Trading

- The trade is to be executed through Golomt Capital’s mining products exchange platform.
- Prior to the trade 10% of the trade amount should be transferred to the Mongolian Stock Exchange’s account.

- The products under the sales offer should be traded through bidding process
- Required materials: State registration certificate for legal entities (copy), Bank account reference, Relevant information on the Representative Office in Mongolia

EXPORT LETTER OF CREDIT

Golomt Bank offers the facilities of Letter of Credit to companies engaged in export activities



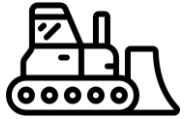
Payment method

- At sight payment
- Deferred payment
- Mixed payment

Source of financing

- Confirmed
- Non-confirmed

SERVICES UNDER OFFER



MINING PRODUCTS BROKERAGE

Golomt Capital LLC was among the first to acquire the “Mining products broker” license having trained its human resources and established the internal infrastructure for mining products exchange.



MINING PRODUCTS ELECTRONIC TRADING PLATFORM

It is possible to participate in coal, iron ore, copper, fluorite trading through the “COMEX” system developed by Golomt Capital from anywhere around the world.



EXPORT LETTER OF CREDIT

The facilities of Export Letter of Credit are available to mitigate the credit risks



INVESTMENT

In case you are interested in investing in businesses in Mongolia or in conducting business in Mongolia Golomt Capital can provide you with the necessary research and advisory services



Mining Products Trading Platform
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